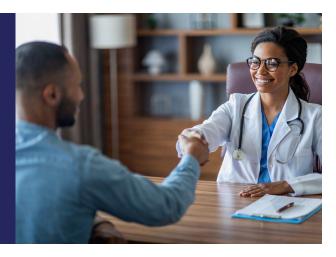
CASE STUDY



How a UK Healthcare Firm Added £1.07M+ Profits in One Year



About the Client

The client is a prominent UK healthcare recruitment firm providing staffing solutions to hospitals and clinics.

Business Challenge

- Capacity bottlenecks hindered the fulfilment of shift requests with tight deadlines.
- A significant number of nurses didn't meet compliance requirements, delaying placements.
- The client struggled to scale its business to compete with top players in the market.

How QX Helped?

- QX designed a one-year plan with a 13-member team, including 5 recruiters and 8 OOH professionals.
- Handled 700+ candidates and completed 737+ initial compliance checks.
- Training was provided to improve compliance processes and efficiency.
- The team started billing in the first quarter and hit all targets within six months.
- Reduced the time needed to make candidates compliant, speeding up placements.

Benefits Delivered:

- Generated £436K+ in additional revenue in one year.
- ▶ The OOH team contributed 215K hours, generating £ 1.07M in additional profits (23% of total margin).
- ▶ The bank maintenance team maintained a compliance rate of 95% and above.
- Executed 49 compliant files monthly.