

CASE STUDY



Tech Staffing Agency Generates £300,000 Revenue in 9 months with Offshore Candidate Sourcing Support



CLIENT

Recruitment Solutions Provider working with talent in the technology and engineering industries across the EU market

Business challenges

- ▶ Limited focus on revenue generating activities such as business development
- ▶ Communication gap due to de-centralized structure

Services

- ▶ Candidate Sourcing
- ▶ Database Management & Regeneration
- ▶ Market Mapping of companies
- ▶ Candidates Mapping

Benefit

**Productivity &
Workforce Scaled**
across the EU market

£300,000 Revenue
generated from
October 2020 to July 2021