

**CASE STUDY**

**HEALTHCARE STAFFING AGENCY  
SCALES SERVICE DELIVERY CAPABILITY  
WITH QX'S MULTI-FUNCTION  
SHARED-SERVICES SUPPORT**





## Client:

One of the UK's largest healthcare staffing and managed services provider.

Challenges:	QX Solution:
› Capacity bottleneck limiting fulfilment of shift requests with expedited lead time	✓ Placement Support
› Limited file retention capability to fulfil candidate compliance	✓ Compliance Check & Maintenance
› Increase in first line queries with onshore team unable to focus on app development process	✓ Level 1 User Support
› Large internal database with high number of inactive candidates	✓ Database Reactivation

## Key Activities Covered:

- › Offshore team took reins of the shift requests with expedited lead time
- › Focused, high-touch approach coordinating with all the available nurses segmented by geographies
- › High-touch approach supporting the nurses to keep their documentation updated
- › Continuous follow-up communication with the nurses
- › Set up an experience team, trained by the onshore team, delivering level 1 support
- › Search and reactivate candidates in the database based on last contacted by the client onshore team, skills, availability, speciality, location

## Benefits:

- › 900 shift bookings in a quarter contributing to elevated bottom-line
- › Successful fulfilment of shift requests with expedited lead time
- › Removal of capacity bottleneck improving service delivery capability
- › 5200 files cleared in a year building a highly compliant talent pool
- › File retention process streamlined improving recruitment turnaround time
- › Talent database growth leading to elevated Gross Margin
- › Able to provide quick resolutions to the end client and reduction in turnaround time
- › Successful placement of 70 non-active/non-contactable candidates with reactivation support